



## Agent Errors & Omissions Insurance



**EXCITING NEWS FROM AETNA!**

**JULY 2016**

**TO:** All Aetna Agents

**SUBJECT:** Errors and Omissions Program

We are pleased to make available an Errors and Omissions program exclusively for Insurance Agents appointed with Aetna Medicare Sales and Aetna Senior Supplemental Insurance Solutions. The program is underwritten by the CNA Insurance Company (Rated A) and the program is designed to protect Aetna agents against claims arising from the sale and servicing of Life and Health insurance products, including Medicare Advantage, Medicare Supplement and Medicare Part D.

**Basic coverage for coverage for Medicare Advantage, Medicare Supplement and Medicare Part D products only starts at just \$34.17 per month with \$59.17 down, or a one-time payment of \$375.00.**

### **E&O Program Highlights:**

- **NEW:** \$1M/\$3M coverage option available
- Group preferred rates
- **Medicare Only Option:** This option includes coverage for sales and servicing of Medicare Advantage, Medicare Supplemental and Medicare Part D products only
- **Expanded Coverage Option:** Includes Medicare products PLUS fixed life, accident and health, long-term care, disability income activities, Medicare, and fixed & indexed annuities
- Additional coverage available for mutual funds and variable products
- Pay in full or choose monthly payments via credit card or electronic funds transfer (EFT)
- Prior acts coverage back to first date of continuous E&O coverage
- Defense costs are provided and are within the limits of liability
- **Instant certificate of insurance for qualified applicants**
- Deductibles:
  - \$500 deductible for Aetna product-related claims
  - \$2,500 deductible for non-Aetna claims
  - \$2,500 deductible for indexed annuities
  - \$5,000 deductible for variable and mutual fund products
- Provides coverage for your administrative, clerical and support personnel while they are acting on your behalf
- Automatic Extended Reporting Period of 3 years
- \$10,000,000 policy aggregate

**Apply now by going to [www.aetna-eo.com](http://www.aetna-eo.com).**

**Plan Administrator: Gallagher MGA**

If you have questions or comments, please contact the plan administrator customer care line at (877) 524-0265.

